Job Description: Eco/Green Career & Partnerships Lead

Reports to: Head of Futures
Location: Hybrid
Contract: Term time 39 weeks (to include the last week in August).
Hours: 37.5hrs 9:00am–5:00pm
Status: Permanent
Salary: (£40,000.00) FTE (actual salary £33,230.77) + Travel expenses
Days: 5 days per week

Job Purpose

The Eco/Green Career & Partnerships Lead will play a pivotal role in connecting education with the eco, environmental and land-based sectors across the Pinc Group and its wider ecosystem.

Working across colleges, external students, apprenticeships and supported internships, the postholder will build meaningful partnerships with environmental organisations, green employers and sector professionals to create real-world projects, experiences and progression opportunities.

This role is not about delivering teaching. It is about opening access to the real world: connecting students to sustainability-focused practice, outdoor and environmental settings, live challenges and authentic sector experiences that broaden aspirations and support future pathways.

The postholder will support curriculum and programme co-design across organisations by helping shape experience-rich learning rooted in real environmental contexts. They will also strengthen connections with both Higher Education and Further Education providers, so that students can access clear pathways into qualifications, progression routes and careers through academic, technical and vocational routes.

The role will also support the showcasing and celebration of student learning, ensuring that projects, environmental contributions and experience-based outcomes are visible, valued, and recognised by internal and external audiences.

This role includes a blend of on-campus working across organisational campuses, partner-based activity in external settings, and home-based administrative work where appropriate. Flexibility is required to attend meetings, events, showcases, and partner visits. Regular travel across organisational campuses and partner venues, employer settings, and networking events will be required.

Key Responsibilities

- Build and sustain strong partnerships with organisations across the eco, environmental and green sectors, including wildlife trusts, conservation charities, sustainability organisations, horticultural and land-based businesses, environmental enterprises and local community partners.
- Develop a network of employers, practitioners and organisations who can contribute to student experiences through real projects, mentoring, talks, campus visits, work-based experiences and environmental initiatives.
- Act as a bridge between education, industry, FE and HE providers across all Pinc organisations, ensuring students are connected to a broad range of progression and career opportunities within the growing green economy.
- Source and shape authentic environmental and sustainability-focused project briefs that can be embedded into curriculum delivery across multiple organisations and student groups.
- Work with partners and internal teams to translate real environmental challenges, sector priorities and community needs into meaningful, accessible and engaging learning experiences.
- Support curriculum and programme teams to co-design project-based and experience led learning opportunities linked to conservation, ecology, horticulture, forestry, land management, sustainability and environmental education.
- Help develop experiences that enable students to understand routes into qualifications, further study, apprenticeships, supported internships and employment within eco and green sectors.
- Build and maintain strong links with Higher Education and Further Education institutions to widen progression options and create accessible pathways into environmental, land-based and sustainability qualifications and careers.
- Support the development of supported internships, work experience opportunities and apprenticeship-linked experiences with relevant partners.

- Coordinate partner involvement in showcases, exhibitions, community-facing projects, celebration activities and events that elevate student voice and visible contribution.
- Help students encounter a wide range of eco and green careers through authentic engagement with professionals, workplaces, projects and environmental settings.
- Maintain clear records of partnerships, engagement activity and impact, and contribute to the continued development of this evolving organisational model.

The team member may be required to carry out any other duties reasonably requested, and which are commensurate with nature of the role

Person Specification: Eco/Green Career & Partnerships Lead

Requirements	**Essential**	**Desirable**	**Where we will look for this evidence**
Qualifications	Enhanced DBS with child workforce.	SEND qualification. Enhanced DBS with child workforce on the update service.	Application/Interview
Experience	Experience working within or alongside environmental, conservation, sustainability, horticultural, land-based or related sectors. Experience in partnership development, stakeholder engagement, employer engagement, or relationship management.	Experience in outdoor education, environmental education, further education, specialist education or employability settings. Experienced in project-based learning, curriculum enrichment, or experience design. Experience working with SEND students, external students, or supported internship models. Experienced in organising showcases, community projects, celebration, events, or public-facing student outcomes. Evidence of continued professional development. Special Educational Needs and Disabilities (SEND)	Application/Interview

Knowledge	Commitment to inclusive practice and a strong understanding of supporting neurodivergent students and young people with additional needs and an EHCP. Awareness of pathways through FE, HE, apprenticeships and employment.	Knowledge of green career pathways and environmental sector networks locally and nationally.	
Hard Skills	Strong communication and relationship-building skills, with the confidence to represent the organisation externally. Ability to connect people, places and opportunities creatively and strategically. Understanding how real-world experiences can enhance curriculum, progression and employability. Strong organisational and coordination skills, with the ability to manage multiple partnerships and workstreams.		Application and Interview
Soft Skills			Interview and task at Interview